

## **Curriculum Vita**

**DARYL J. BEM**

Department of Psychology  
Uris Hall  
Cornell University  
Ithaca, New York 14853

511-1 Strawberry Hill Circle  
Ithaca, New York 14850  
(607) 277-5708

Phone: (607) 255-6352  
Fax: (607) 255-8433  
E-Mail: d.bem@cornell.edu

Website: <http://dbem.ws>

### **Education:**

1956-60	Reed College: BA in physics
1960-61	MIT: (Graduate work in physics)
1961-64	University of Michigan: PhD in social psychology

### **Employment:**

1978-	Cornell University: Professor of Psychology
1987-88	Harvard University: Visiting Professor of Psychology
1971-78	Stanford University: Professor of Psychology
1964-71	Carnegie-Mellon University: Assistant Professor to Professor of Psychology & Industrial Administration

### **Professional Societies:**

Phi Beta Kappa  
Fellow, American Psychological Association  
Charter Fellow, American Psychological Society  
Parapsychological Association

### **Research Interests:**

Personality Theory  
Beliefs, Attitudes, and Ideologies  
Sexual Orientation  
Psi (ESP) phenomena  
Social Judgment, Human Inference, & Self-Perception

**Publications:**

- Wallach, M. A., Kogan, N., & Bem, D. J. (1962). Group influence on individual risk taking. *Journal of Abnormal and Social Psychology*, **65**, 75–86.
- Bem, D. J. (1964). *An Experimental Analysis of Beliefs and Attitudes*. Unpublished Doctoral Dissertation, University of Michigan.
- Wallach, M. A., Kogan, N., & Bem, D. J. (1964). Diffusion of responsibility and level of risk taking in groups. *Journal of Abnormal and Social Psychology*, **68**, 263–274.
- Lane, H. & Bem, D. J. (1965). *A Laboratory Manual for the Control and Analysis of Behavior*. Belmont, Calif.: Brooks/Cole.
- Bem, D. J. (1965). An experimental analysis of self-persuasion. *Journal of Experimental Social Psychology*, **1**, 199–218.
- Bem, D. J., Wallach, M. A., & Kogan, N. (1965). Group decision-making under risk of aversive consequences. *Journal of Personality and Social Psychology*, **1**, 453–460.
- Bem, D. J. (1966). Inducing belief in false confessions. *Journal of Personality and Social Psychology*, **3**, 707–710.
- Bem, D. J. (1967). Self-Perception: The dependent variable of human performance. *Organizational Behavior and Human Performance*, **2**, 105–121.
- Bem, D. J. (1967). Self-Perception: An alternative interpretation of cognitive dissonance phenomena. *Psychological Review*, **74**, 183–200.
- Bem, D. J. (1967). Reply to Judson Mills. *Psychological Review*, **74**, 536–537.
- Bem, D. J. (1968). The epistemological status of interpersonal simulations: A reply to Jones, Linder, Kiesler, Zanna, & Brehm. *Journal of Experimental Social Psychology*, **4**, 270–274.
- Bem, D. J., & Bem, S. L. (1968). Nativism revisited: A review of Eric H. Lenneberg's Biological Foundations of Language. *Journal of the Experimental Analysis of Behavior*, **11**, 497–501.
- Madaras, G., & Bem, D. J. (1968). Risk and conservatism in group decision making. *Journal of Experimental Social Psychology*, **9**, 205–209.
- Bandler, R., Madaras, G., & Bem, D. J. (1968). Self-observation as a source of pain perception. *Journal of Personality and Social Psychology*, **9**, 205–209.
- Bem, D. J. (1968). Dissonance reduction in the behaviorist. In R. P. Abelson, E. Aronson, W. J. McGuire, T. M. Newcomb, M. J. Rosenberg & P. H. Tannenbaum (Eds.), *Theories of Cognitive Consistency: A Sourcebook*. Chicago: Rand McNally.

- Bem, D. J. (1968). Attitudes as self-descriptions: Another look at the attitude-behavior link. In A. G. Greenwald, T. C. Brock, & T. M. Ostrom (Eds.), *Psychological Foundations of Attitudes*. New York: Academic Press.
- Bem, D. J. (1970). *Beliefs, Attitudes, and Human Affairs*. Belmont, Calif.: Brooks/Cole.
- Bem, D. J., & McConnell, H. K. (1971). Testing the self-perception explanation of dissonance phenomena: On the salience of premanipulation attitudes. *Journal of Personality and Social Psychology*, **14**, 23–31.
- Bem, D. J. (1971). The concept of risk in the study of human behavior. In R. E. Carney (Ed.), *Risk-Taking Behavior: Concepts, Methods, and Applications to Smoking and Drug Abuse*. Springfield, Ill.: Charles C. Thomas.
- Holstein, C., Goldstein, J., & Bem, D. J. (1971). The importance of expressive behavior, involvement, sex, and need-approval in inducing liking. *Journal of Experimental Social Psychology*, **7**, 534–544.
- Bem, D. J. (1972). Self-perception theory. In L. Berkowitz (Ed.), *Advances in Experimental Social Psychology*, (Vol. 6, pp. 1–62). New York: Academic Press.
- Bem, D. J. (1972). Constructing cross-situational consistencies in behavior: Some thoughts on Alker's critique of Mischel. *Journal of Personality*, **40**, 17–26.
- Bem, S. L., & Bem, D. J. (1973). Does sex-biased job advertising “aid and abet” sex discrimination? *Journal of Applied Social Psychology*, **1**, 6–18.
- Bem, D. J. (1974). The cognitive alteration of feeling states: A discussion. In H. London & R. E. Nisbett (Eds.), *Thought and Feeling*. Chicago: Aldine.
- Bem, D. J., & Allen, A. (1974). On predicting some of the people some of the time: The search for cross-situational consistencies in behavior. *Psychological Review*, **81**, 506–520.
- Bem, D. J. (1977). Predicting more of the people more of the time: Some thoughts on the Allen-Potkey studies of intraindividual variability. *Journal of Personality*, **45**, 327–333.
- Bem, D. J., & Funder, D. C. (1978). Predicting more of the people more of the time: Assessing the personality of situations. *Psychological Review*, **85**, 485–500.
- Bem, D. J., & Lord, C. G. (1979). Template-matching: A proposal for probing the ecological validity of experimental settings in social psychology. *Journal of Personality and Social Psychology*, **37**, 833–846.
- Bem, D. J. (1980). Assessing situations by assessing persons. In D. Magnusson (Ed.), *Toward a Psychology of Situations: An Interactional Perspective*. Hillsdale, N.J.: Erlbaum.
- Bem, D. J. (1980). Assessing persons and situations with the template-matching technique. In L. Kahle (Ed.), *New Directions in the Methodology of Behavior Research: Methods for Studying Person-Situation Interactions*. San Francisco: Jossey-Bass.

- Bem, D. J. (1981). Writing the research report. In L. H. Kidder (Ed.), Selltitz, *Wrightsmen & Cook's Research Methods in Social Relations*. (4th Ed.). New York: Holt.
- Bem, D. J. (1982). Persons, situations and template matching: Theme and variations. In M. P. Zanna, C. P. Herman, & E. T. Higgins (Eds.), *Consistency in Social Behavior: The Ontario Symposium*. Potomoc, Md.: Erlbaum.
- Bem, D. J. (1983). Further deja vu in the search for cross-situational consistency: A response to Mischel and Peake. *Psychological Review*, **90**, 390–393.
- Bem, D. J. (1983). Toward a response style theory of persons in situations. In R. A. Dienstbier & M. M. Page (Eds.), *Nebraska Symposium on Motivation 1982: Personality—Current Theory and Research* (Vol. 30). Lincoln: University of Nebraska Press.
- Bem, D. J. (1983). Constructing a theory of the triple typology: Some (second) thoughts on nomothetic and idiographic approaches to personality. *Journal of Personality*, **51**, 566–577.
- Bem, D. J. (1987). Writing the empirical journal article. In M. P. Zanna & J. M. Darley (Eds.), *The compleat academic: A practical guide for the beginning social scientist* (pp. 171–201). New York: Random House.
- Caspi, A., Elder, G. H., Jr., & Bem, D. J. (1987). Moving against the world: Life-course patterns of explosive children. *Developmental Psychology*, **22**, 303–308.
- Bem, D. J. (1988) Review of N. Baruch (Ed.) *Scientific Aspects of Graphology: A Handbook*. *Contemporary Psychology*, **33**, 172.
- Bem, D. J. (1988). Putting persons back into the context. In N. Bolger, A. Caspi, G. Downey, & M. Moorehouse (Eds.), *Persons in context: Developmental processes* (pp. 203–216). New York: Cambridge University Press.
- Caspi, A., Elder, G. H., Jr., & Bem, D. J. (1988). Moving away from the world: Life-course patterns of shy children. *Developmental Psychology*, **24**, 824–831.
- Caspi, A., Bem, D. J., & Elder, G. H., Jr. (1989). Continuities and consequences of interactional styles across the life course. *Journal of Personality*, **57**, 375–406.
- Bem, D. J. (1989). Parapsychological data: A continuing projective test. Review of Stanley Krippner (Ed.) *Advances in Parapsychological Research* (Vol. 5.) *Contemporary Psychology*, **34**, 649–650.
- Atkinson, R., Atkinson, R. C., Smith, E. E., & Bem, D. J. (1990). *Introduction to psychology* (10th ed.). San Diego: Harcourt Brace Jovanovich.
- Caspi, A., & Bem, D. J. (1990). Personality continuity and change across the life course. In L. A. Pervin (Ed.), *Handbook of personality: Theory and research* (pp. 549–575). New York: Guilford Press.

- Honorton, C., Ferrari, D. C., & Bem, D. J. (1990). Extraversion and ESP performance: Meta-analysis and a new confirmation. *Proceedings of the Parapsychological Association 33rd Annual Convention*, Chevy Chase, MD, (August, 1990).
- Bem, D. J. (1992). On the uncommon wisdom of our lay personality theory. *Psychological Inquiry*, 3, 82–84.
- Bem, D. J. (1992). Review of R. S. Broughton, *Parapsychology: The Controversial Science*. *Journal of Parapsychology*, 56, 59–62.
- Atkinson, R., Atkinson, R. C., Smith, E. E., & Bem, D. J. (1993). *Introduction to psychology* (11th ed.). San Diego: Harcourt Brace Jovanovich.
- Bem, D. J., & Honorton, C. (1994). Does psi exist? Replicable evidence for an anomalous process of information transfer. *Psychological Bulletin*, 115, 4–18.
- Bem, D. J. (1994). Response to Hyman. *Psychological Bulletin*, 115, 27–27.
- Bem, D. J. (1994). The Ganzfeld Experiment. *Journal of Parapsychology*, 57, 101–110.
- Bem, D. J. (1994, August). Does Psi Exist? *The World & I*, 215–219.
- Bem, D. J. (1995). Writing a review article for *Psychological Bulletin*. *Psychological Bulletin*, 118, 172–177.
- Smith, E. E., Bem, D. J., & Nolen-Hoeksema, S. (1996). *Introduction to psychology* (12th ed.). San Diego: Harcourt Brace.
- Bem, D. J. (1996). Ganzfeld phenomena. In G. Stein (Ed.), *Encyclopedia of the paranormal* (pp. 291–296). Buffalo, NY: Prometheus Books.
- Bem, D. J. (1996). Exotic becomes erotic: A developmental theory of sexual orientation. *Psychological Review*, 103, 320–335.
- Kerr, M., Lambert, W. W., & Bem, D. J. (1996). Life course sequelae of childhood shyness in Sweden: Comparison with the United States. *Developmental Psychology*, 32, 1100–1105.
- Bem, D. J. (1997). The exotic-becomes-erotic theory of sexual orientation. In J. Corvino (Ed.), *Same sex: Debating the ethics, science, and culture of homosexuality* (pp. 121–134). New York: Rowman & Littlefield.
- Bem, D. J. (1998). Is EBE theory supported by the evidence? Is it androcentric? A reply to Peplau et al. *Psychological Review*, 105, 395–398.
- Bem, D. J. (1997, August). Exotic becomes erotic: Explaining the enigma of sexual orientation. Invited address presented at the meeting of the American Psychological Association, Chicago.
- Honorton, C., Ferrari, D. C., & Bem, D. J. (1999). Extraversion and ESP performance: A meta-analysis and a new confirmation. *The Journal of Parapsychology*, 62, 255–276.

- Atkinson, R. L., Atkinson, R. C., Smith, E. E., Bem, D. J., & Nolen-Hoeksema, S. (2000). *Hilgard's introduction to psychology* (13th ed.). Fort Worth: Harcourt College Publishers.
- Bem, D. J. (2000). Exotic Becomes Erotic: Integrating Biological and Experiential Antecedents of Sexual Orientation. In A. R. D'Augelli & C. J. Patterson (Eds.), *Lesbian, gay, and bisexual identities and youth: Psychological perspectives*. New York: Oxford University Press.
- Bem, D. J. (2000). Writing an Empirical Article. In R. J. Sternberg (Ed.), *Guide to publishing in psychology journals*. Cambridge, England: Cambridge University Press.
- Bem, D. J. (2000). Exotic Becomes Erotic: Interpreting the biological correlates of sexual orientation. *Archives of Sexual Behavior*, 29, 531-548.
- Smith, E. E., Bem, D. J., & Nolen-Hoeksema, S. (2001). *Fundamentals of psychology*. Fort Worth: Harcourt College Publishers
- Bem, D. J., Palmer, J., Broughton, R. S. (2001). Updating the Ganzfeld Database: A Victim of Its Own Success? *Journal of Parapsychology*, 65, 207-218.
- Bem, D. J. (2003). Writing the Empirical Journal Article. In Darley, J. M., Zanna, M. P., & Roediger III, H. L. (Eds.), *The Compleat Academic: A Practical Guide for the Beginning Social Scientist* 2nd Edition. Washington, DC: American Psychological Association.
- Bem, D. J. (2004) Review of Sheldrake's *The sense of being stared at: And other aspects of the extended mind*. *Journal of Scientific Exploration*, 18, 491-493.
- Bem, D. J. (in press). Review of *Journal of Consciousness* special issue: "Sheldrake and His Critics: The Sense of Being Glared At." *Journal of Scientific Exploration*.
- Bem, D. J. (in press). Review of Schwartz's *The Afterlife Experiments: Breakthrough scientific evidence of life after death*. *Journal of Parapsychology*.

## Professional Service

Personality Editor. *Journal of Personality and Social Psychology*. 1976–78.  
 Consulting Editor. *Journal of Personality*. 1982–84.  
 Consulting Editor. *Journal for the Theory of Social Behavior*. 1982–95  
 Consulting Editor. *Psychological Review*. 1982–88.  
 Editorial Board. *Psychological Bulletin*. 1992–97  
 Reviewer for several other journals.

Member at Large of the Division of Behavioral Sciences of the National Research Council (National Academy of Sciences). 1971–74.

Testimony on the psychological effects of false confessions, delivered before the Senate Subcommittee on Constitutional Amendments of the Committee on the Judiciary. July 20, 1966.

Consultant to Pennsylvania Human Relations Commission, 1970.

*Training the woman to know her place: The social antecedents of women in the world of work*, Pennsylvania Department of Education (with S. Bem, 1970). Several similar articles including Bem, D. J. (Fall, 1987). A consumer's guide to dual-career marriages. *ILR Report*, **25**, No. 1.

Member of the Secretary's Advisory commission of the Rights and Responsibilities of Women (Commission serving as advisors to the Secretary of Health, Education & Welfare). 1972–73.

Consultant on several sex and race discrimination issues and court cases, including the California Highway Patrol., League of Women Voters, Equal Employment Opportunities Commission, Pennsylvania Human Relations Commission.