Supply Chain Management

Management Development Center
DePaul University
1 E. Jackson Blvd. Suite 7000
Chicago, IL 60604
Voice: (312) 362-6780
Fax: (312) 362-5893
mdc@wppost.depaul.edu
http://www.depaul.edu/~mdc
Who Should Attend?
The Supply Chain Management certificate is for middle managers, upper managers, staff personnel and consultants currently charged with purchasing middle responsibilities. Professionals with at least one year of purchasing managers, staff personnel to achieve the designation of Certified Purchasing Manager experience management -(C.P.M.) offered by the NAPM will benefit most from this program.

Why Supply Chain Management?
The certificate in Purchasing Management is a comprehensive program developed in cooperation with the NAPM - Chicago. Its purpose is to train individuals in several key areas of purchasing management in an effort to help them improve purchasing performance and begin to prepare for the NAPM certification examinations. This comprehensive curriculum is divided into three modules, covering purchasing principles and practices, materials management, organization of purchasing activities, improving purchasing performance and more.

NAPM Certification Hours - Participants earn 10 NAPM continuing education hours for each module successfully completed - up to 58 NAPM continuing education hours for the entire certification program.

The Goals
This program is based on the professional body of knowledge in the field of supply chain management. Its objective is to convey this knowledge and reinforce a thorough understanding of the material through lecture, discussion, assigned problems and case studies. Through the supply chain management certificate program, participants will:

- Develop an understanding of accepted purchasing principles and practices.
- Learn an integrated approach to purchasing and materials management.
- Improve purchasing performance and organizational skills.
- Prepare for National Association of Purchasing Management (NAPM) certification examinations.

The Topics
During this 18-week program, you will explore the following topics relevant to supply chain management in three modules, including:
Module 1 - Purchasing Principles, Practices and Activities - Develop the basic knowledge required to become a purchasing professional. General topics include an overview of the purchasing process, procurement strategy, supplier selection, supplier management, supplier development and purchasing organization. Specific focus areas include procurement requests, legal considerations, vendor analysis and lease vs. buy decisions.

Module 2 - Materials Management and Organization - Examine the critical link between purchasing and materials management. Specific focus areas include aggregate production planning and inventory management policies for independent demand. Inventory control systems include MRP, ERP and JIT techniques.

Module 3 - Effective Supply Chain Development - Examine method to improve performance such as supplier certification, development of long term supplier relationships, negotiation and performance audit and assessment. Exercises include negotiation role playing scenarios. In addition, assess the benefits/challenges of global sourcing and learn how to manage contracts, conduct cost/price analysis and evaluate legal issues.

Outcomes

- **Meet and Network** with other supply chain project managers, business leaders and DePaul University's faculty.
- **Develop** purchasing management skills and begin to prepare for National Association of Purchasing Management (NAPM) certification examinations.
- **Comprehend** the role supply chain management plays in an effective corporate strategy.

Program Dates

Location/Times

Spring 2002
Not offered this term.

Campus Locations

*O'Hare Campus*
DePaul University
3166 S. River Road
Des Plaines, IL 60018-4204
Faculty

DePaul University's Management Development Center features professors from DePaul's Department of Management, who teach in conjunction with top business professionals from the Chicagoland area.

Faculty Expertise

**Michael S. Crowley, CPM, MBA**

Michael Crowley is the purchasing agent responsible for the acquisition of raw material, capital equipment, operating supplies and outside services at Flexible Steel Lacing Co. He has developed and transformed the purchasing department into a modernized and more efficient business by formalizing the transportation program and organizing hazardous materials in manufacturing areas. Mr. Crowley received his MBA in Operations Management from DePaul University's Kellstadt Graduate School of Business.

**Thomas E. Dean, C.P.M.**

Thomas Dean possesses over 30 years of experience in purchasing, materials management and supplier development. He has held management positions with firms serving the nuclear power, electronics, automotive and electrical power protection industries. He has a strong background in negotiations - both with domestic as well as international suppliers. He is currently the Director of Corporate Procurement for Plainfield Companies. He received his degree in Business Administration from Citrus College.

**Alan M. Drewno, CPM**

Al Drewno has over 26 years in the Manufacturing, Systems and Materials Management area primarily for Allegiance Healthcare, a leading manufacturer and distributor of health care products worldwide. He is currently Director of Business Integration for Allegiance, and previously has held the positions of Director of Global Sourcing, Director of Materials Management Systems, Plant Manager and Senior Manufacturing Consultant. Al received his degree in Operations Management from Northern Illinois University and is a CPIM through the American Production and Inventory Control Society, (APICS).
Frank FioRito, MBA, CPM
Frank FioRito is the Purchasing Manager for AGI, Inc., a Melrose Park, Illinois-based packaging manufacturer. His eighteen years of experience in Purchasing and Materials Management have been gained through positions at Gulf Oil Corporation, Tenneco and Waste Management, Inc. He has also consulted small and mid-sized firms seeking to reduce costs and increase productivity in their operations. He received his MBA from DePaul University's Kellstadt Graduate School of Business.

Michael Miller, Ph.D.
Michael Miller serves as Associate Professor of Economics in the Kellstadt Graduate School of Business. He has extensive knowledge in teaching and researching business conditions analysis, macroeconomic theory, money and banking, economic methodology and behavioral economics. He received his Ph.D. in economics from the University of Pittsburgh, and received the DePaul University Excellence in Teaching Award in 1991.

Rajen Parekh, CFPIM, M.S.
Rajen Parekh is a Project Manager at 3Com. Prior to joining 3COM, he was a Project Manager with US Robotics. He has over sixteen years of industry and consulting experience in manufacturing and implementing ERP/MRP II Enterprise Resources Planning and Manufacturing Resource Planning systems. Mr. Parekh has held a variety of operations and management positions in the manufacturing industry, marketing and consulting such as Applications Consultant, Management Consultant, Manager of Production and Inventory Control and Inventory Analyst. He is a Certified Fellow CFPIM of American Production and Inventory Control Society.

Gregory J. Selep, MBA
Gregory Selep is currently a senior consultant for R. Reed Business Systems. He is skilled in project management, methodology, management, end-user training and configuration. His experience includes marketing management, materials management and manufacturing management. He received his MBA in Business Administration from Rosary College.
Robert F. Smith, CPM
Robert Smith is a management consultant and executive trainer specializing in supply management and purchasing. He has a strong background in negotiations with domestic and international suppliers, and is frequently called upon to assist companies whose purchasing and supply functions are in transition. He is a graduate of Harvard University's Executive Purchasing Program.

The Cost

Option One - The entire program must be paid for prior to the program start date, at a cost of $2,600.

Option Two - Individual modules may be taken for a fee of $1,000 each. Tuition is due at the start of the module.

Textbooks and materials are included. Tuition deferment options are no longer available.

Refunds will be granted on a pro-rated basis determined according to the MDC student handbook, less an administrative fee of $150.