Research Questions (Basic and measurement issues)

Basic Issues:

- What are the personal, cognitive, and social factors that influence various facets of entrepreneurial self-efficacy?
  - Self-efficacy (e.g., six core dimensions: 1) Risk and uncertainty management skills (“I can work productively under continuous stress, pressure and conflict.”); 2) Innovation and product development skills (“I can originate new ideas and products.”); 3) Interpersonal and networking management skills (“I can develop and maintain favorable relationships with potential investors.”); 4) Opportunity recognition (“I can see new market opportunities for new products and services.”); 5) Procurement and allocation of critical resources (“I can recruit and train key employees.”); and 6) Development and maintenance of an innovative environment (“I can develop a working environment that encourages people to try out something new.”).
  - Example of relationship, what is the association between hardiness and the self-efficacy measure of risk and uncertainty?

- Are any of these relationships mediated by an individual’s thinking style (cognitive thinking style, similar to systematic and heuristic processing)?

- Examine if previous experience, training, social norms, and learned optimism moderates the relationships between personal, cognitive, and social factors and various facets of entrepreneurial self-efficacy?

- Further explore the relationship between self-efficacy and desirability, feasibility, and entrepreneurial intentions (integrating magnitude and strength).

Measurement Issues:

- Proactivity (how has it been measured, proactive personality, proactiveness; convergent validity)

- Social Competence (association with self-monitoring and Baron’s dimensions of social competence)

- For personal, cognitive, and social factors, examine similarity with the Big 5…,

- Entrepreneurial Self-Efficacy (2 measures, DeNoble et al., and Mueller (process oriented, both may overlap?)…)  

- Entrepreneurial Intentions (several measures to explore, discriminant and convergent validity)

- Others?…..